REPUBLIC OF KENYA COUNTY GOVERNMENT OF NYANDARUA



DEPARTMENT OF AGRICULTURE, LIVESTOCK & FISHERIES SUPPLY AND DELIVERY OF FERTILIZER

NEGOTIATION NO: 767286

FUNDING – NYANDARUA COUNTY GOVERNMENT UNDER THE DEPARTMENT OF AGRICULTURE, LIVESTOCK & FISHERIES

SUBMISSION DEADLINE: Friday, 24th January, 2020 at 11.00 am.

Telephone: (+254) 020 2660859 Email: <u>info@nyandarua.go.ke</u> Website: <u>www.nyandarua.go.ke</u> The Chief Officer's Office P.O. Box 701 – 20303 OL KALOU

TABLE OF CONTENTS

			PAGE
		INTRODUCTION	3
SECTION I		INVITATION TO TENDER	3
SECTION II		INSTRUCTIONS TO TENDERERS	5
		Appendix to Instructions to Tenderers	20
SECTION III		GENERAL CONDITIONS OF CONTRACT	22
SECTION IV		SPECIAL CONDITIONS OF CONTRACT	28
SECTION V		TECHNICAL SPECIFICATIONS	29
SECTION VI		PRICE SCHEDULE FOR GOODS	32
SECTION VII		STANDARD FORMS	33
	8.1	FORM OF TENDER	33
	8.2	CONFIDENTIAL BUSINESS QUESTIONNAIRES FORMS	35
	8.3	TENDER SECURITY FORM	36
	8.4	CONTRACT FORM	37
	8.5	BANK GUARANTTE FOR ADVANCE	39

SECTION I INVITATION TO TENDER

Tender Negotiation No.: 767286

Tender name: SUPPLY AND DELIVERY OF FERTILIZER

The County Government of Nyandarua invites sealed tenders for the SUPPLY AND DELIVERY OF FERTILIZER

Details of the required information can be downloaded **FREE OF CHARGE** from the County Website: www.nyandarua.go.ke or from Public Procurement Information Portal www. tenders.go.ke

Prices quoted should be net inclusive of all taxes expressed in Kenya shillings and shall remain valid for a period of **120 days** from the closing date.

Tenders must be accompanied by a Tender Security of **Two Hundred and Fifty Shillings Only (Kshs. 250,000.00)** in form of a guarantee from a reputable bank or an insurance company approved by Public Procurement Regulatory Authority (PPRA).

Completed tender documents <u>MUST</u> be submitted online through the suppliers' portal by use of the respective negotiation numbers so as to be received on or before Friday, 24th January, 2020 at 11.00 am.

Kindly note that manual submissions will not be accepted.

THE COUNTY SECRETARY,
NYANDARUA COUNTY GOVERNMENT

SECTION II - INSTRUCTIONS TO TENDERERS

Table of Clauses

	Page
2.1 Eligible tenderers	5
2.2 Eligible goods	5
2.3 Cost of tendering	6
2.4 Contents of Tender document	6
2.5 Clarification of documents	7
2.6 Amendment of documents	7
2.7 Language of tender	7
2.8 Documents comprising the tender	8
2.9 Tender forms	8
2.10 Tender prices	8
2.11 Tender currencies	9
2.12 Tenderers eligibility and qualifications	9
2.13 Goods' eligibility and conformity to Tender documents	9
2.14 Tender security	10
2.15 Validity of tenders	11
2.16 Format and signing of tenders	12
2.17 Sealing and marking of tenders	12
2.18 Deadline for submission of tender	13
2.19 Modification and withdrawal of tenders	13
2.20 Opening of tenders	14
2.21 Clarification of tenders	14
2.22 Preliminary examination	14
2.23 Conversion to single currency	15
2.24 Evaluation and comparison of tenders	15
2.25 Preference	16
2.26 Contacting the procuring entity	16
2.27 Award of contract	16
(a) Post qualification	16
(b) Award criteria	16
(c) Procuring entity's right to vary quantities	17
(d) Procuring entity's right to accept or Reject any or all tenders	17
2.28 Notification of award	17
2.29 Signing of contract	17
2.30 Corrupt or fraudulent practices	18

SECTION II - INSTRUCTIONS TO TENDERERS

2.1 Eligible Tenderers

- 2.1.1 This Invitation for Tenders is open to all tenderers eligible as described in the Invitation to Tender. Successful tenderers shall complete the supply of goods by the intended completion date specified in the Schedule of Requirements Section VI.
- 2.1.2 The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.
- 2.1.3 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 2.1.4 Tenderers shall not be under a declaration of ineligibility for corrupt and fraudulent practices.

2.2 Eligible Goods

- 2.2.1 All goods to be supplied under the contract shall have their origin in eligible source countries.
- 2.2.2 For purposes of this clause, "origin" means the place where the goods are mined, grown, or produced. Goods are produced when, through manufacturing, processing, or substantial and major assembly of components, a commercially-recognized product results that is substantially different in basic characteristics or in purpose or utility from its components
- 2.2.3 The origin of goods is distinct from the nationality of the tenderer.

2.3 **Cost of Tendering**

- 2.3.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.3.2 The price to be charged for the tender document shall not exceed Kshs. 1,000/=
- 2.3.3 All firms found capable of performing the contract satisfactorily in accordance with the set prequalification criteria shall be prequalified.

2.4. The Tender Document

- 2.4.1 The tender document comprises the documents listed below and addenda issued in accordance with clause 2.6 of these instructions to Tenderers
 - (i) Invitation to Tender
 - (ii) Instructions to tenderers
 - (iii) General Conditions of Contract
 - (iv) Special Conditions of Contract
 - (v) Schedule of requirements
 - (vi) Technical Specifications
 - (vii) Tender Form and Price Schedules
 - (viii) Tender Security Form
 - (ix) Contract Form
 - (x) Bank Guarantee for Advance Payment Form
 - (xi) Manufacturer's Authorization Form
 - (xii) Confidential Business Questionnaire
- 2.4.2 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

2.5 Clarification of Documents

- 2.5.1 A prospective tenderer requiring any clarification of the tender document may notify the Procuring entity in writing or by post at the entity's address indicated in the Invitation to Tender. The Procuring entity will respond in writing to any request for clarification of the tender documents, which it receives not later than seven (7) days prior to the deadline for the submission of tenders, prescribed by the procuring entity. Written copies of the Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers that have received the tender document.
- 2.5.2 The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

2.6 **Amendment of Documents**

- 2.6.1 At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by amendment.
- 2.6.2 All prospective candidates that have received the tender documents will be notified of the amendment in writing or by post and will be binding on them.

2.6.3 In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

2.7 Language of Tender

2.7.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchange by the tenderer and the Procuring entity, shall be written in English language, provided that any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

2.8 **Documents Comprising of Tender**

- 2.8.1 The tender prepared by the tenderers shall comprise the following components
 - (a) a Tender Form and a Price Schedule completed in accordance with paragraph 2.9, 2.10 and 2.11 below
 - (b) documentary evidence established in accordance with paragraph 2.1 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
 - (c) documentary evidence established in accordance with paragraph 2.2 that the goods and ancillary services to be supplied by the tenderer are eligible goods and services and conform to the tender documents; and
 - (d) tender security furnished in accordance with paragraph 2.14

2.9 **Tender Forms**

2.9.1 The tenderer shall complete the Tender Form and the appropriate Price Schedule furnished in the tender documents, indicating the goods to be supplied, a brief description of the goods, their country of origin, quantity, and prices.

2.10 **Tender Prices**

- 2.10.1 The tenderer shall indicate on the appropriate Price Schedule the unit prices and total tender price of the goods it proposes to supply under the contract
- 2.10.2 Prices indicated on the Price Schedule shall include all costs including taxes, insurances and delivery to the premises of the entity.
- 2.10.3 Prices quoted by the tenderer shall be fixed during the Tender's performance of the contract and not subject to variation on any account. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22

2.10.4 The validity period of the tender shall be 120 days from the date of opening of the tender.

2.11 **Tender Currencies**

2.11.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the Appendix to Instructions to Tenderers.

2.12 Tenderers Eligibility and Qualifications

- 2.12.1 Pursuant to paragraph 2.1. The tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.
- 2.12.2 The documentary evidence of the tenderers eligibility to tender shall establish to the Procuring entity's satisfaction that the tenderer, at the time of submission of its tender, is from an eligible source country as defined under paragraph 2.1
- 2.12.3 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall be established to the Procuring entity's satisfaction;
 - (a) that, in the case of a tenderer offering to supply goods under the contract which the tenderer did not manufacture or otherwise produce, the tenderer has been duly authorized by the goods' Manufacturer or producer to supply the goods.
 - (b) that the tenderer has the financial, technical, and production capability necessary to perform the contract;
 - (c) that, in the case of a tenderer not doing business within Kenya, the tenderer is or will be (if awarded the contract) represented by an Agent in Kenya equipped, and able to carry out the Tenderer's maintenance, repair, and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications.

2.13 Goods Eligibility and Conformity to Tender Documents

- 2.13.1 Pursuant to paragraph 2.2 of this section, the tenderer shall furnish, as part of its tender documents establishing the eligibility and conformity to the tender documents of all goods which the tenderer proposes to supply under the contract
- 2.13.2 The documentary evidence of the eligibility of the goods shall consist of a statement in the Price Schedule of the country of origin of the goods and services offered which shall be confirmed by a certificate of origin issued at the time of shipment.
- 2.13.3 The documentary evidence of conformity of the goods to the tender documents may be in the form of literature, drawings, and data, and shall consist of:

- (a) a detailed description of the essential technical and performance characteristic of the goods;
- (b) a list giving full particulars, including available source and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the goods for a period of two (2) years, following commencement of the use of the goods by the Procuring entity; and
- (c) a clause-by-clause commentary on the Procuring Entity's Technical Specifications demonstrating substantial responsiveness of the goods and service to those specifications, or a statement of deviations and exceptions to the provisions of the Technical Specifications.
- 2.13.4 For purposes of the documentary evidence to be furnished pursuant to paragraph 2.13.3(c) above, the tenderer shall note that standards for workmanship, material, and equipment, as well as references to brand names or catalogue numbers designated by the Procurement entity in its Technical Specifications, are intended to be descriptive only and not restrictive. The tenderer may substitute alternative standards, brand names, and/or catalogue numbers in its tender, provided that it demonstrates to the Procurement entity's satisfaction that the substitutions ensure substantial equivalence to those designated in the Technical Specifications.

2.14 Tender Security

- 2.14.1 The tenderer shall furnish, as part of its tender, a tender security for the amount specified in the Appendix to Invitation to Tenderers.
- 2.14.2 The tender security shall be in the amount of 2 per cent of the tender price.
- 2.14.3 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.14.7
- 2.14.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of a bank guarantee or a bank draft issued by a reputable bank located in Kenya or abroad, or a guarantee issued by a reputable insurance company in the form provided in the tender documents or another form acceptable to the Procuring entity and valid for thirty (30) days beyond the validity of the tender.
- 2.14.5 Any tender not secured in accordance with paragraph 2.14.1 and 2.14.3 will be rejected by the Procuring entity as non-responsive, pursuant to paragraph 2.22
- 2.14.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible as but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the Procuring entity.

- 2.14.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.27 and furnishing the performance security, pursuant to paragraph 2.28
- 2.14.8 The tender security may be forfeited:
 - (a) if a tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Tender Form; or (b) in the case of a successful tenderer, if the tenderer fails:
 - (i) to sign the contract in accordance with paragraph 2.27; Or
 - (ii) to furnish performance security in accordance with paragraph 2.28

2.15 Validity of Tenders

- 2.15.1 Tenders shall remain valid for 120 days or as specified in the Invitation to tender after the date of tender opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as non-responsive.
- 2.15.2 In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.14 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

2.16 Format and Signing of Tender

- 2.16.1 The Procuring entity shall prepare two copies of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.
- 2.16.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. The latter authorization shall be indicated by written power-of-attorney accompanying the tender. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the tender.
- 2.16.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

2.17 Sealing and Marking of Tenders

2.17.1 Deleted.

- 2.17.2 Deleted.
- 2.17.3 Deleted.
- 2.17.4 Deleted.

2.18 **Deadline for Submission of Tenders**

- 2.18.1 Tenders must be received by the Procuring entity through the IFMIS portal no later than as indicated above.
- 2.18.2 The Procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.6, in which case all rights and obligations of the Procuring entity and candidates previously subject to the deadline will therefore be subject to the deadline as extended

2.19 Modification and Withdrawal of Tenders

- 2.19.1 Deleted.
- 2.19.2 Deleted.
- 2.19.3 No tender may be modified after the deadline for submission of tenders.
- 2.19.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.14.7
- 2.19.5 The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.19.6 The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

2.20 Opening of Tenders

- 2.20.1 The Procuring entity will open all tenders through the IFMIS e-procurement portal.
- 2.20.2 The tenderers' names, tender modifications or withdrawals, tender prices, discounts and the presence or absence of requisite tender security and such other details as the Procuring entity, at its discretion, may consider appropriate, will be announced at the opening.
- 2.20.3 The Procuring entity will prepare minutes of the tender opening.

2.21 Clarification of Tenders

- 2.21.1 To assist in the examination, evaluation and comparison of tenders the Procuring entity may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 2.21.2 Any effort by the tenderer to influence the Procuring entity in the Procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers' tender.

2.22 Preliminary Examination

- 2.22.1 The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.
- 2.22.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantify, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures the amount in words will prevail.
- 2.22.3 The Procuring entity may waive any minor informality or nonconformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any tenderer.
- 2.22.4 Prior to the detailed evaluation, pursuant to paragraph 2.23 the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one, which conforms to all the terms and conditions of the tender documents without material deviations. The Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.
- 2.22.5 If a tender is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the non-conformity.

2.23 Conversion to Single Currency

2.23.1 Where other currencies are used, the procuring entity will convert these currencies to Kenya Shillings using the selling exchange rate on the rate of tender closing provided by the Central Bank of Kenya.

2.24 Evaluation and Comparison of Tenders

- 2.24.1 The Procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.22
- 2.24.2 The tender evaluation committee shall evaluate the tender within 30 days of the validity period from the date of opening the tender.
- 2.24.3 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

2.25 Preference

2.25.1 Preference where allowed in the evaluation of tenders shall not exceed 15%

2.26 Contacting the Procuring entity

- 2.26.1 Subject to paragraph 2.21 no tenderer shall contact the Procuring entity on any matter related to its tender, from the time of the tender opening to the time the contract is awarded.
- 2.26.2 Any effort by a tenderer to influence the Procuring entity in its decisions on tender, evaluation, tender comparison, or contract award may result in the rejection of the Tenderer's tender.

2.27 Award of Contract

(a) **Post-qualification**

- 2.27.1 In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.
- 2.27.2 The determination will take into account the tenderer financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.12.3 as well as such other information as the Procuring entity deems necessary and appropriate.
- 2.27.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

(b) Award Criteria

2.27.4 The Procuring entity will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

(c) Procuring entity's Right to Vary quantities

2.27.5 The Procuring entity reserves the right at the time of contract award to increase or decrease the quantity of goods originally specified in the Schedule of requirements without any change in unit price or other terms and conditions

(d) Procuring entity's Right to accept or Reject any or All Tenders

2.27.6 The Procuring entity reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the Procuring entity's action

2.28 Notification of Award

- 2.28.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.
- 2.28.2 The notification of award will constitute the formation of the
- 2.28.3 Contract but will have to wait until the contract is finally signed by both parties
- 2.28.4 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.28, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.14

2.29 Signing of Contract

- 2.29.1 At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will send the tenderer the Contract Form provided in the tender documents, incorporating all agreements between the parties.
- 2.29.2 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.
- 2.29.3 Within thirty (30) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.

2.30 Performance Security

- 2.30.1 Within Thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.
- 2.30.2 Failure of the successful tenderer to comply with the requirements of paragraph 2.27 or paragraph 2.28 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated Candidate or call for new tenders.

2.31 Corrupt or Fraudulent Practices

- 2.31.1The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of contracts when used in the present regulations, the following terms are defined as follows;
 - (i) "corrupt practice" means the offering, giving, receiving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution; and
 - (ii) "fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of the Procuring entity, and includes collusive practice among tenderer (prior to or after tender submission) designed to establish tender prices at artificial non-competitive levels and to deprive the Procuring entity of the benefits of free and open competition;
- 2.31.2 The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.31.3 Further a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

Appendix to Instructions to Tenderers

The following information regarding the particulars of the tender shall complement supplement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provision of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers

Instructions to Tenderers Reference	Particulars of Appendix to Instructions to Tenders
Eligibility of Tenderers	open
Tender fee	Free of charge when downloaded
Tender validity period	120 days from date of opening
Tender currency	Kenya Shillings
Tender Security	Kshs. 250,000
Deadline for Submission of Tenders	Friday, 24 th January, 2020 at 11.00 am
Opening of tenders	Immediately after closing through the system
Preference	None
Signing of Contract	14 days after award
Retention fee	N/A

SECTION III: GENERAL CONDITIONS OF CONTRACT

Table of Clauses

F	Page
3.1 Definitions	24
3.2 Application	24
3.3 Country of Origin	24
3.4 Standards	25
3.5 Use of Contract documents and information	25
3.6 Patent Rights	. 25
3.7 Inspection and Tests	26
3.8 Packing	27
3.9 Delivery and documents	
3.10 Insurance	27
3.11 Payment	27
3.12 Price	28
3.13 Assignments	28
3.14 Sub contracts	28
3.15 Termination for default	28
3.16 Liquidated damages	. 29
3.17 Resolution of Disputes	29
3.18 Language and law	29
3.19 Force Majeure	

SECTION III - GENERAL CONDITIONS OF CONTRACT

3.1 **Definitions**

- 3.1.1 In this Contract, the following terms shall be interpreted as indicated: -
 - (a) "The Contract" means the agreement entered into between the Procuring entity and the tenderer, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
 - (b) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations
 - (c) "The Goods" means all of the equipment, machinery, and/or other materials, which the tenderer is required to supply to the Procuring entity under the Contract.
 - (d) "The Procuring entity" means the organization purchasing the Goods under this Contract.
 - (e) "The Tenderer' means the individual or firm supplying the Goods under this Contract.

3.2 **Application**

3.2.1 These General Conditions shall apply in all Contracts made by the Procuring entity for the procurement installation and commissioning of equipment

3.3 **Country of Origin**

- 3.3.1 For purposes of this clause, "Origin" means the place where the Goods were mined, grown or produced.
- 3.3.2 The origin of Goods and Services is distinct from the nationality of the tenderer.

3.4 **Standards**

3.4.1 The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications.

3.5 Use of Contract Documents and Information

3.5.1 The tenderer shall not, without the Procuring entity's prior written consent, disclose the Contract, or any provision therefore, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring entity in connection

- therewith, to any person other than a person employed by the tenderer in the performance of the Contract.
- 3.5.2 The tenderer shall not, without the Procuring entity's prior written consent, make use of any document or information enumerated in paragraph 3.5.1 above
- 3.5.3 Any document, other than the Contract itself, enumerated in paragraph 3.5.1 shall remain the property of the Procuring entity and shall be returned (all copies) to the Procuring entity on completion of the Tenderer's performance under the Contract if so required by the Procuring entity

3.6 **Patent Rights**

3.6.1 The tenderer shall indemnify the Procuring entity against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the Goods or any part thereof in the Procuring entity's country

3.7 **Inspection and Tests**

- 3.7.1 The Procuring entity or its representative shall have the right to inspect and/or to test the goods to confirm their conformity to the Contract specifications. The Procuring entity shall notify the tenderer in writing in a timely manner, of the identity of any representatives retained for these purposes.
- 3.7.2 The inspections and tests may be conducted in the premises of the tenderer or its subcontractor(s), at point of delivery, and/or at the Goods' final destination If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.
- 3.7.3 Should any inspected or tested goods fail to conform to the Specifications, the Procuring entity may reject the goods, and the tenderer shall either replace the rejected equipment or make alterations necessary to make specification requirements free of costs to the Procuring entity.
- 3.7.4 The Procuring entity's right to inspect, test and where necessary, reject the goods after the Goods' arrival shall in no way be limited or waived by reason of the equipment having previously been inspected, tested and passed by the Procuring entity or its representative prior to the equipment delivery.
- 3.7.5 Nothing in paragraph 3.8 shall in any way release the tenderer from any warranty or other obligations under this Contract.

3.8 **Packing**

- 3.8.1 The tenderer shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract.
- 3.8.2 The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract.

3.9 **Delivery and Documents**

3.9.1 Delivery of the Goods shall be made by the tenderer in accordance with the terms specified by Procuring entity in its Schedule of Requirements and the Special Conditions of Contract.

3.10 **Insurance**

3.10.1 The Goods supplied under the Contract shall be fully covered for 30 days from the time of delivery in the manner specified in the Special conditions of contract.

3.12 Payment

- 3.12.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in Special Conditions of Contract
- 3.12.2 Payments shall be made promptly by the Procuring entity as specified in the contract

3.13 Prices

- 3.13.1 Prices charged by the tenderer for goods delivered and services performed under the Contract shall not, with the exception of any price adjustments authorized in Special Conditions of Contract, vary from the prices by the tenderer in its tender.
- 3.13.2 Contract price variations shall not be allowed for contracts not exceeding one year (12 months)
- 3.13.3 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.
- 3.13.4 Price variation request shall be processed by the procuring entity within 30 days of receiving the request.

3.14. Assignment

3.14.1 The tenderer shall not assign, in whole or in part, its obligations to perform under this Contract, except with the Procuring entity's prior written consent

3.15 Subcontracts

3.15.1 The tenderer shall notify the Procuring entity in writing of all subcontracts awarded under this Contract if not already specified in the tender. Such notification, in the original tender or later, shall not relieve the tenderer from any liability or obligation under the Contract

3.16 Termination for default

- 3.16.1 The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part
 - (a) if the tenderer fails to deliver any or all of the goods within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity
 - (b) if the tenderer fails to perform any other obligation(s) under the Contract
 - (c) if the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract
- 3.16.2 In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, equipment similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar goods.

3.17 Liquidated Damages

3.17.1. If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the procuring entity shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed goods. After this the tenderer may consider termination of the contract.

3.18 Resolution of Disputes

3.18.1 The procuring entity and the tenderer shall make every effort to resolve amicably by direct informal negotiation and disagreement or dispute arising between them under or in connection with the contract

3.18.2 If, after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute, either party may require adjudication in an agreed national or international forum, and/or international arbitration.

3.19 Language and Law

3.19.1 The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

3.20 Force Majeure

3.20.1 The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

SECTION IV - SPECIAL CONDITIONS OF CONTRACT

- 4.1. Special Conditions of Contract shall supplement the General Conditions of Contract. Whenever there is a conflict, between the GCC and the SCC, the provisions of the SCC herein shall prevail over these in the GCC.
- 4.2. Special conditions of contract as relates to the GCC

Reference of GCC	Special Conditions of Contract
Delivery Time	Weekdays From 8.00am -4.00pm
Delivery Period	The goods should be delivered immediately after signing of the Contract. Preferably before the end of February 2020. The fertilizer shall be delivered to: • Agriculture Training Centre- Oljoro-orok • Agriculture Training Centre- Njabini
Method of Payment	After Delivery of Goods
Prices	Inclusive of all Taxes
Price Variation	Will not be allowed
Resolution of Disputes	Arbitration.
Liability period	30 days
Performance bond	10%

TENDER EVALUATION CRITERIA

After tender opening, the tenders will be evaluated in 2 stages, namely:

- a) Preliminary Evaluation.
- b) Technical Evaluation.

A) PRELIMINARY EXAMINATION

This stage of evaluation shall involve examination of the Responsive conditions as set out in the Tender Advertisement Notice or Letter of Invitation to Tender and any other conditions stated in the bid document.

These conditions include the following:

- 1. Duly filled, signed and stamped form of tender stipulating the tender validity period 120 days.
- 2. Valid tax compliance Certificate
- 3. Attach a copy of Certificate of Incorporation/Registration.
- 4. CR12 certificate in the case of a Limited Company or IDs of Directors in the case of Sole Proprietorship or Partnerships.
- 5. Duly filled and signed Confidential Business Questionnaire
- 6. Duly filled and signed declaration of undertaking not to engage in corrupt /fraudulent practice.
- 7. Tender/ Bid security Kshs. 250,000.
- 8. Dully filled, signed and stamped price schedule.
- 9. Duly signed and stamped Manufacturers Authorization letter for the goods quoted.
- 10. Certificate of analysis of each item from an accredited laboratory.
- 11. Audited financial reports for the Past two years (2017/2018,2018/2019)

Please Note: -

For companies or firms that are registered or incorporated within the last one calendar year of the Date of the Tender Document, they should submit certified copies of bank statements covering a period of at least six months prior to the date of the tender document. The copies should be certified by the Bank issuing the statements. The certification should be original.

The tenderers who do not satisfy any of the above requirements shall be considered Non-Responsive and their tenders will not be evaluated further.

B) <u>TECHNICAL EVALUATION</u>

<u>PARA</u>	AMETER 1	MAXIMUM POINTS
(i)	Past experience	15
(ii)) Financial capability	15
(iii)	Evidence of transport capability	5
(iv)	Contract agreements/Lease agreements	5
(v)	Distribution schedule	5
(vi)) Compliance to specifications	10
(vii)	i) Package material	15
	TOTAL	70

Item	Description	Max. Point
1.	Similar Contracts completed in the last five (5) years	15
	A max of 3 No. Projects each 5 points	
2.	Financial Capability	15
	(a) Annual turnover greater or equal to 2 times the cost of the	
	project15	
	(b) Annual turnover greater or equal to the cost of the	
	project10	
	(c) Annual turnover greater below the cost of the project5	
3.	Evidence of Transport capability and Distribution network in	
	Nyandarua County (Attach evidence)	
	(a) Relevant Motor Vehicle (attach logbook)	5
	(b) Contract agreements or lease agreements	5
	(c) Distribution schedule	5
4.	Compliance to specifications	
	Fertilizer formulation for Planting DAP – Nitrogen (N) and	10
	Phosphorus (P) – 18:46:0	
5.	Packaging (Attach a sample photo of the design with the	15
	information below)	
	As per the approved KEBS standards, 50Kgs bags, inner liner	
	thickness 0.050mm. The following information to be labelled on	
	the packaging material "County Government of	
	Nyandarua"NOT FOR RESALE.	
	It should also include the nutrient composition (18:46:0)	

Any bidder who scores 50 points and above shall be considered for further evaluation

STAGE 2 - TENDER SUM COMPARISONS

The evaluation team shall compare the prices offered by the tenderers

RECOMMENDATION

The committee shall recommend for award of the **Tender** to the firm being the lowest evaluated bid.

STANDARD FORMS

1. FORM OF T	ENDER	Date
		Tender No
To:		
(Name and address of	of procuring entity]	
Gentlemen and/or La	dies:	
the receipt of v and deliver fertilizer	which is hereby duly acknowledge this tender in confo	ts including Addenda No. (Insert numbers wledged, we the undersigned, offer to Supply rmity with the said Tender document for the
	s may be ascertained in acc	[Total Tender amount in words and figures ordance with the Schedule of Prices attached
	e, if our Tender is accept conditions of the tender.	ted, to Supply and deliver the fertilizer in
date fixed for Tender		eriod of [number] days from the to Tenderers, and it shall remain binding upon expiration of that period.
	-	acceptance thereof and your notification o ubject to the signing of the contract by both
5. We understan receive.	d that you are not bound	to accept the lowest or any tender you may
Dated this	day of	2020
[Signature]		[In the capacity of]
Duly authorized to si	gn tender for and on behalf	of

2. CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM

Part 1 – General:

Business

You are requested to give the particulars indicated in Part 1 and either Part 2(a), 2(b) or 2 (c) whichever applied to your type business

Name

You are advised that it is a serious offence to give false information on this form

Location		of	busines		premises.
Plot	No				Street/Road
	dress		el No	Fax	E mail
Nature	••••		of		Business
Registrati	on		Certificate		No.
Maximum Kshs Name	n value of b	usiness which	ch you can har	ndle at an	y one time –
	Nationality	n full			
		• Citizer	nship details		
	2 3 4	partners as foll	Nationality		Citizenship Details

	Part 2 (c) – Registered Comp	oany	
	Private	or	Public
	State the nominal and issued	conital of company	••••••
	State the nominal and issued Nominal Kshs		
	Issued Kshs		
	Given details of all directors	as follows	
	Name	Nationality	Citizenship Details
	Shares		
	1		
	2.		
	3.		
	4.		
	5		
Date			Signature/Stamp

• If a Kenya Citizen, indicate under "Citizenship Details" whether by Birth, Naturalization or Registration.

3. PRICE SCHEDULE

Item No	Description	Unit	Quantity	Unit Cost	Total Cost (Should be Inclusive of VAT and Distribution Costs)
1	DAP 18.46.0	50 kg bags	4,000		
	GRAND TOTAL	L TO FORM	OF TENDER		

Grand Total: Kshs
Amount in words
COMPANY/BIDDERS NAME
TENDERER'S SIGNATURE
OFFICIAL STAMP:

4. TENDER SECURITY FORM

Whereas
(Hereinafter called "the tenderer") has submitted its tender dated [Date of submission of tender] for the supply, installation and commissioning of [Name and/or description of the equipment]
(Hereinafter called "the Tender")
Sealed with the Common Seal of the said Bank thisday of20
THE CONDITIONS of this obligation are: -
1. If the tenderer withdraws its Tender during the period of tender validity specified by the tenderer on the Tender Form; or
2. If the tenderer, having been notified of the acceptance of its Tender by the Procuring entity during the period of tender validity:
(a) Fails or refuses to execute the Contract Form, if required; or
(b) Fails or refuses to furnish the performance security in accordance with the Instructions to tenderers;
We undertake to pay to the Procuring entity up to the above amount upon receipt of its first written demand, without the Procuring entity having to substantiate its demand, provided that in its demand the Procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions. This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not attent than the above date.
[Signature of the bank]

(Amend accordingly if provided by Insurance Company)

5	CON	JTR	A (T	FO	RI	1
J. '	$\mathbf{v}_{\mathbf{v}}$	1 1 1/	Δ		1.11		∕ .

THIS AGREEMENT made the
WHEREAS the Procuring entity invited tenders for certain goods] and has accepted a tender by the tenderer for the supply of those goods in the sum of
NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:
1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to:
2. The following documents shall be deemed to form and be read and construed as part of this Agreement viz
 a) the Tender Form and the Price Schedule submitted by the tenderer b) the Schedule of Requirements c) (c)the Technical Specifications d) the General Conditions of Contract e) the Special Conditions of contract; and f) the Procuring Entity's Notification of Award 3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tender hereby covenants with the Procuring entity to provide the goods and to remedy defects therein in conformity in all respects with the provisions of the Contract
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provisions of the goods and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the contract.
IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.
Signed, sealed, delivered bythe(For the Procuring entity)
Signed, sealed, delivered by the

6. PERFORMANCE SECURITY FORM

То	
[Name of procuring entity]	
WHEREAS	et
dated	
AND WHEREAS it has been stipulated by you in the said Contract that the tenderer sha furnish you with a bank guarantee by a reputable bank for the sum specified therein as securit for compliance with the Tenderer's performance obligations in accordance with the Contract	y
AND WHEREAS we have agreed to give the tenderer a guarantee:	
THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of KSHS	of of
[amount of the guarantee in words and figure and we undertake to pay you, upon your first written demand declaring the tenderer to be it default under the Contract and without cavil or argument, any sum or sums within the limits of the contract and without cavil or argument, any sum or sums within the limits of the contract and without of guarantee as aforesaid, without you needing to prove or the show grounds or reasons for your demand or the sum specified therein.	n of
This guarantee is valid until the Da	у
Signed and seal of the Guarantors	
(Name of bank of financial institution)	
Address	
Date:	
Stamp:	
(Amend accordingly if provided by insurance company)	

33

7. BANK GUARANTEE FOR ADVANCE PAYMENT

8. DECLARATION OF UNDERTAKING

We underscore the importance of a free, fair and competitive procurement process that precludes abusive practices. In this respect we have neither offered nor granted directly or indirectly any inadmissible advantages to any public servant or other person nor accepted such advantages in connection with our bid, nor will we offer or grant or accept any such incentives or conditions in the present procurement process or, in the event that we are awarded the contract, in the subsequent execution of the contract.

We also declare that no conflict of interest exists in the meaning of the kind described in the Public Procurement & Disposal Act 2015 we also underscore the importance of adhering to the law in the implementation of the project.

We will inform our staff about their respective obligations and about their obligation to fulfil this declaration of undertaking and to obey the laws of the country.

We also declare that our company/sub-contractors/ all members of the consortium has/have not been debarred to engage in public procurement.

We acknowledge that, the client is entitled to terminate the contract immediately if the statements made in the Declaration of Undertaking were objectively false or the reason for exclusion occurs after the Declaration of Undertaking has been issued.

Dated this	Dated thisday of20				
Name Company		of			
Signature					
In	the	capacity	of		
Official Stamp.					

9. MANUFACTURER'S AUTHORIZATION FORM

То	Iname	of	the	Procuri	\mathcal{C}		itity]
•••••					•••••	••••	
	rer] who are estab	olished and repu		arers of			
[Address Agent] to	d/or description of factory] do he submit a tender, a	ereby authorize and subsequent	ly negotiate and	[] I sign the Con	Name and tract with	addres you ag	ss of ainst
-	y extend our full		• 1				ıtract
_	ods offered for sugare for and on beh			this Invitation	for Tende	rs.	

Note: This letter of authority should be on the letterhead of the Manufacturer and should be signed by an authorized person.

10. FORM RB 1

REPUBLIC OF KENYA

PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

APPLICATION NOOF20
BETWEEN
APPLICANT ANDRESPONDENT (Procuring Entity)
Request for review of the decision of the (Name of the Procuring Entity) of
dated theday of20in the matter of Tender No
REQUEST FOR REVIEW
I/We,the above named Applicant(s), of address: Physical address
Fax NoTel. NoEmail, hereby request the Public Procurement Administrative
Review Board to review the whole/part of the above mentioned decision on the following grounds, namely: -
1. 2. etc.
By this memorandum, the Applicant requests the Board for an order/orders that: -
1. 2. Etc
SIGNED (Applicant)
Dated onday of/20
FOR OFFICIAL USE ONLY
Lodged with the Secretary Public Procurement Administrative Review Board onday of20
SIGNED Board Secretary